



شركة بوبيان للبتروكيماويات (ش.م.ك.ع.)
BOUBYAN PETROCHEMICAL Co. (K.S.C.P)

Date: 19 September 2019
Ref: L/0426/ RK- AG

التاريخ: 19 سبتمبر 2019
المرجع: L/0426/ RK- AG

To: Boursa Kuwait K.S.C.P

السادة / شركة بورصة الكويت المحترمين

Dear Sirs,

تحية طيبة وبعد ...

**Subject: Results of BPC's Analysts Conference
held on 19 Sep 2019**

**الموضوع: نتائج مؤتمر المحللين لشركة (بوبيان ب) ش.م.ك.ع.
والمعقد بتاريخ 19 سبتمبر 2019**

Pursuant to the provisions of Article No. (8-4-2) of Boursa Kuwait Rule Book & its last amendments, attached is the Disclosure of Material Information Form related to the above mentioned subject and the presentation of Analysts' Conference for Q1 which was held on 19/9/2019.

بالإشارة إلى أحكام المادة (8-4-2) والواردة في كتاب قواعد بورصة الكويت وفق آخر تعديلاته، مرفق لكم نموذج الإفصاح عن المعلومات الجوهرية بشأن الموضوع أعلاه، و العرض التقديمي الخاص بمؤتمر المحللين للربع الأول و المعقد بتاريخ 2019/9/19.

Sincerely yours ...

وتفضلوا بقبول فائق التحية والتقدير..

Ahmad Al Gumar
CIO

أحمد القمر
الرئيس التنفيذي للإستثمار

***Attachments:**

The presentation of Analysts Conference for Q1 ended 31/7/2019.

***المرفقات:**

- العرض التقديمي لمؤتمر المحللين للربع الأول المنتهي في 2019/7/31.

***CC:**

CMA - Disclosure Dep.

***نسخة إلى:**

- السادة / هيئة أسواق المال - إدارة الإفصاح.



شركة مساهمة كويتية عامة - رأسمالها 53,482,275 دينار كويتي - مدسج بالكايفال - تأسست بتاريخ 12/12/1995 - 1995/2/12 - سجل تجاري رقم: 62394
Kuwait Public Shareholding Company - Paid Up Capital KD 53,482,275 - Established on 12/12/1995 - Commercial Registration No. 62394

الشرق - خالد بن الوليد - برج كيبكو - الدور 35 - تليفون: 100/111 20 220 965 + فاكس 101 20 220 965 + ص.ب: 2383 الصفاة الرمز البريدي 13024 الكويت
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شركة بوبيان للبتروكيماويات (ش.م.ك.ع.)
BOUBYAN PETROCHEMICAL Co. (K.S.C.P)

نموذج الإفصاح عن المعلومات الجوهرية (الملحق رقم 11)

Disclosure of Material Information Form (Appendix No.11)

Date: 19-9-2019

التاريخ : 2019-9-19

Name of the listed Company:

إسم الشركة المدرجة :

Boubyan Petrochemical Co. (BPC) ^{K.P.S.C}

شركة بوبيان للبتروكيماويات (بوبيان ب) ش.م.ك.ع

Material Information:

المعلومة الجوهرية :

The Analysts' Conference for Q1 ended 31/7/2019 was held on Thursday 19/9/2019 at 1:30 pm, where no material information was revealed during the conference.

تم عقد مؤتمر المحللين للربع الأول المنتهي في 31/7/2019 ، وذلك في يوم الخميس الموافق 2019/9/19 في تمام الساعة 1:30 ظهراً ، ولم يتم الكشف عن أي معلومات جوهرية خلال المؤتمر .

Significant Effect on the financial position of (BPC):

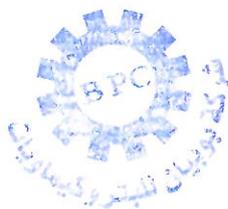
أثر المعلومة الجوهرية على المركز المالي للشركة :

None

لا يوجد

Ahmad Al Gumar
CIO

أحمد القمر
الرئيس التنفيذي للإستثمار





Boubyan Petrochemical Company

Investor Update – 31 July 2019 results



شركة بوبيان للبتروكيماويات (ش.م.ك.)

Boubyan Petrochemical Company (K.S.C)

Boubyan Petrochemical Company – 1Q19/20 results

Business Highlights

- Boubyan continued to expand its Non-Equate income streams during 1Q19/20 which increased its resilience to the cyclicity of the petrochemicals industry
- In 1Q19/20, Boubyan participated in the capital increase of its associate Warba Capital – increasing BPC's stake in Wabra from 29.2% to 48.9%
- We have accumulated a position of KWD 45mn in a publicly listed company and we will disclose details about it in due course

Financial Highlights

- Boubyan reported net income of KWD2.2mn in 1Q19/20 compared to KWD1.4mn in 1Q18/19
- Reported EPS for 1Q19/20 is 4.23 fils per share, compared to EPS of 2.70 fils per share in 1Q18/19
- The investment portfolio value reached KWD500mn as of 1Q19/20 where the core investments (excluding EQUATE) accounted for 22.0% of the portfolio



Core Investments Updates (1/2)



- AIKout reported net income of KWD1.3m as of 2Q19, compared to KWD1.6mn in 2Q18. This was mainly due to declining commodity prices (e.g. caustic soda)
- In July 2019, AIKout successfully signed three tenders with the Ministry of Electricity and Water for a total value of KWD9.3mn



- Initiatives have started to bear fruit and Muna Noor recorded a positive EBIT of increasing operational efficiencies and reduction in costs which resulted in recurring profits of OMR 73K in 1Q19/20 compared to a recurring loss of OMR (132K) in 1Q18/19
- The company is expected to witness further improvements in revenue and gross margins which can contribute to positive results



مختبرات البرج الطبية
Al Borg Medical Laboratories

- Al Borg reported a net income of SAR11.8mn as of 2Q19, up from SAR9.8mn in 2Q18.
- Al Borg is currently working on improving its regional presence and B2B segment which will continue improve its bottom line in the future

Core Investments Updates (2/2)



- In 2Q19, Nafais' net income declined to KWD1.68mn during the same period from KWD2.05 last year mainly due to a general increase in staff costs.



- In 3Q19, EDU reported a net income of KWD2.3mn, compared to KWD1.8mn in 3Q18
 - SAMA 2019 Q2 NI KWD2.08mn Vs. KWD1.95mn last year
 - AFAQ 2019 Q2 NI KWD210K Vs. KWD174K last year



- EYAS reported a net income of KWD3.2mn in 3Q19 compared to KWD1.5mn in 3Q18 driven mainly on the back of cost optimizing measures.

Boubyan's investment portfolio reached KWD500mn as of 1Q19/20

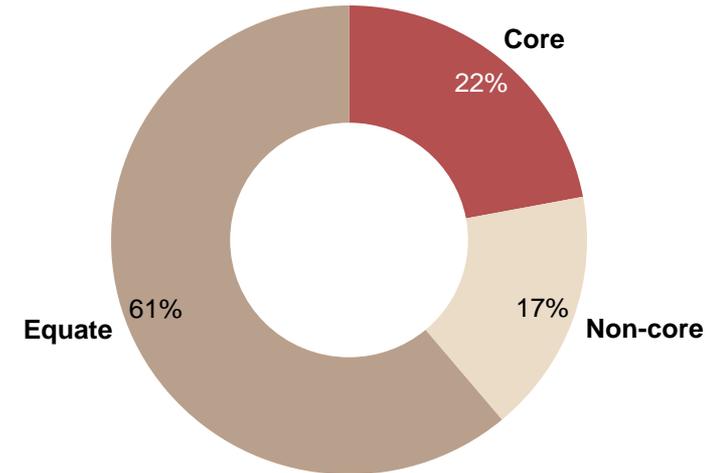
Amounts in KWD, millions

EQUATE	Ownership	Carrying Value
EQUATE	9.0%	173.4
The Kuwait Olefins Company (TKOC)	9.0%	131.8
The Equate group		305.2

Core Investments	Ownership	Carrying Value
EDU	83.0%	35.4
Al Kout	54.2%	27.5
EYAS	55.6%	31.0
NAFAIS	21.1%	8.4
Awazel	20.8%	4.2
Al Borg	24.0%	3.6
Total core investments		110.1

Total non-core investments	84.1
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Total investment portfolio	499.5
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Boubyan achieved a net income of KWD2.2mn in 1Q19/20, compared to KWD1.4mn in 1Q18/19

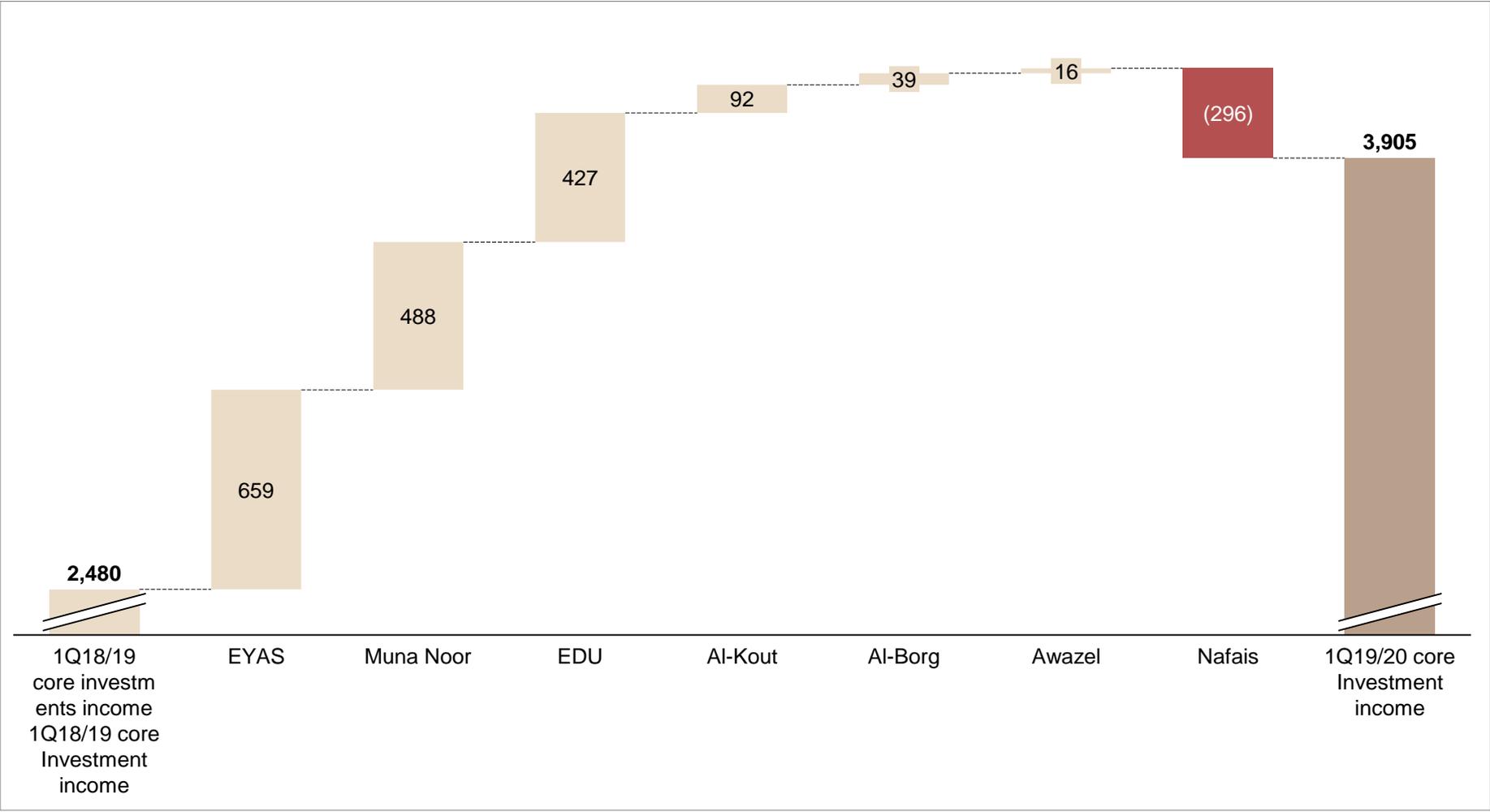
Income (KWD, thousands)			EPS Contribution	
	1Q18/19	1Q19/20	1Q18/19	1Q19/20
EDU	1,489.9	1,917.2	2.88	3.69
Al-Kout	727.6	819.4	1.40	1.58
EYAS	-	659.3	-	1.27
Nafais	588.1	291.8	1.14	0.56
Al Borg	199.2	238.2	0.38	0.46
Awazel	64.4	80.0	0.12	0.15
Muna Noor Group	(588.4)	(100.4)	(1.14)	(0.19)
Total core investments	2,480.9	3,905.6	4.79	7.51
Total Non-Core	682.5	523.5	1.32	1.01
Other income/(loss)	12.5	79.6	0.02	0.15
Forex exchange	(0.6)	(6.3)	NM	(0.01)
Total other income	12.0	73.2	0.02	0.14
Total income	3,403.6	4,502.4	6.57	8.65
Expenses				
Finance Cost	(1,751.9)	(1,956.7)	(0.26)	(3.76)
G&A Expenses	(92.0)	(205.9)	(0.18)	(0.40)
Staff expenses	(132.8)	(114.6)	(3.38)	(0.22)
Board & govt. fees/Taxes	(30.6)	(23.0)	(0.06)	(0.04)
Total expenses	(2,007.3)	(2,300.1)	(3.88)	(4.42)
Net income	1,396.3	2,202.3	2.70	4.23

Commentary

- Boubyan's core investments achieved a total income of KWD3.9mn in 1Q19/20, compared to KWD2.5mn in 1Q18/19 driven by Boubyan's strategic initiatives and revenue improvement measures
- EDU's profits grew to KWD1.9mn during 1Q19/20 from KWD1.5mn in 1Q18/19
- Muna Noor's improved gross margin, restructuring and cost cutting measures resulted in recurring profits of KWD62K during 1Q19/20 vs. recurring losses of KWD456K in 1Q18/19
- G&A expenses increased due to amortization and depreciation of newly acquired subsidiary assets
- Finance costs increased to KWD2.0mn in 1Q19/20 on the back on Boubyan's ongoing acquisitions

Core investments income grew to KWD3.9mn in 1Q19/20 from KWD2.5m in 1Q18/19

Amounts in KWD, thousands



Q&A

Thank you



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Boubyan Petrochemical Company (K.S.C)